



# Durham Education Business Partnership

Helping schools prepare students  
for the world of work



“ A great opportunity to talk about career opportunities within our company, well behaved and engaged students. Great to be involved. ”

**Business Volunteer – Careers... What Next?**





## Welcome

**Durham Education Business Partnership has been working with schools, colleges and businesses for over 25 years.**

Our aim is to help students learn about the world of work and to help businesses understand education today and become involved in helping to prepare the workforce of tomorrow. All of our activities are facilitated and delivered by experienced and qualified staff and we provide you with a detailed evaluation following each event. We hold the matrix Standard, which is a unique quality framework for IAG (Information, Advice and Guidance) services.

**Many of our activities help you to meet the Gatsby Benchmarks of Good Career Guidance which enable students to:**

- Learn from career and labour market information.
- Link curriculum learning to careers.
- Encounter employers and employees.
- Encounter further and higher education.

**We work with you to help your students to:**

- Raise aspirations.
- Develop employability skills.
- Plan for progression.
- Work with employers.

Education Business Partnership staff work closely with employers, training providers, IAG staff and other agencies to ensure we have access to a broad range of professionals to support the work we undertake.

# Work Related Learning KS3/4

## Giant Tetrahedron Challenge

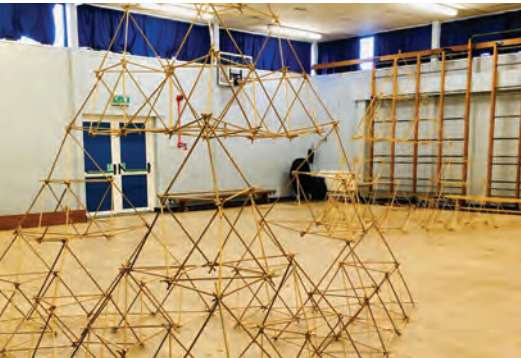
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- A highly motivational activity that combines construction, practical maths and problem solving skills.
- Students work in teams to construct a giant tetrahedron, using rods and bands.
- This activity encourages good teamwork, problem solving and working to time constraints.
- Suitable for KS3/4.
- Up to 100 learners.

## Building a Sustainable Community

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- Raises awareness of issues related to climate change and sustainability.
- Students design and build a 3D model of an eco-friendly school.
- Activity designed to develop enterprise skills, communication, teamwork, etc.
- Suitable for KS3/4.
- Up to 120 learners.



“ Everyone working together as a team, understanding and experiencing what business is all about. ”

**Students – Business Enterprise Challenge**

## The Buzz

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- Interactive techniques designed to reveal different aspects of personality and how they may help to influence career choice.
- A range of fun activities for students which can be selected from a wide menu.
- Suitable for KS3/4.
- Up to 30 learners per workshop, can be a stand alone event or one of a number of workshops.
- 1 hour or ½ day.

## Business Enterprise Challenge

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- Students create a new product/ social enterprise and marketing strategy.
- Challenges are adapted and themed dependant on the business or social enterprise slant.
- Students pitch their ideas to industry volunteers in a ‘Dragon’s Den’ style situation.
- Suitable for KS3/4.
- Up to 120 learners.

# Work Related Learning KS3/4

## Career Pathways

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- Business volunteers outline their pathways to career success.
- Students get a detailed insight into the different pathways available on leaving education.
- Activity designed to raise awareness of apprenticeships, further education, higher education, jobs and self employment.
- Suitable for KS3.
- Up to 120 learners.

## Careers..... What Next?

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- An interactive experience where students are given the opportunity to engage in industry related tasks.
- Opportunity to learn about a wide range of career options and the routes available to achieve success.
- Schools can adapt the focus of the activities for different year groups.
- Suitable for KS3/4.
- Up to whole school.

“ Very well delivered and pitched at just the right level for our students. Delivery was fantastic and very engaging. ”

School – Career Pathways activity

## Duck Production

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- A fast paced team activity where students compete to manufacture paper ducks.
- Opportunity to appreciate the changing demands of the market place and the need for companies to adapt to survive.
- Activity designed to develop enterprise skills, communication, teamwork, etc.
- Suitable for KS3/4.
- Up to 120 learners.

## The Celebration

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- Students plan all aspects of a large celebration event.

### Activities include:

- Budgeting.
- Marketing.
- Entertainment.
- Menus.
- Theme / Dress code
- Suitable for KS3/4.
- Up to 120 learners.

“ Great opportunity to develop and display their team working, time management, foresight and creative ideas. I was extremely impressed by the attitude of the students, well behaved and totally engrossed in the activity. A credit to both their parents and the school. ”

Business Volunteer – Duck Production

# Work Related Learning KS3/4

“ Very professional and grateful for the support. Experienced interviewers. Students were very complimentary with positive feedback. ”

## School - Mock Interviews

### STEM Event

- Interactive workshops run by industry professionals to demonstrate the use of science, technology, engineering and maths in our everyday lives.
- This event promotes the importance of STEM subjects and their applications in the work place.
- Suitable for KS3/4.
- Up to 120 learners.



### Making the Grade

- Carousel based activity designed to encourage and motivate students to 'make the grade' in their exams and as a future employee.
- Workshops can include:**
- Revision and study skills.
  - What employers want.
  - The Buzz.
  - Coping strategies.
- Suitable for KS4.
  - Up to 30 learners.

### My Teacher is a Vampire!

- Students use their literacy, teamwork, communication and creative skills.
- This activity engages students in writing a story, designing a book cover and preparing marketing materials for the next vampire bestseller.
- Suitable for KS3.
- Up to 120 learners.

### Mock Interviews

- Business volunteers interview students on a one-to-one basis and provide useful feedback on their performance.
- An opportunity to learn how to approach an interview situation.
- Suitable for KS4.
- Up to 120 learners.

# Work Related Learning KS3/4

## School's Cool

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- Students work in teams to design and build a model of an ideal school.

### Activities include:

- Year 7 Challenge.
- Design uniforms, menus, etc.
- Suitable for KS3/4.
- Up to 120 learners.

## You're Hired ... You're Fired!

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- Activity based on the TV show 'The Apprentice'.
- Students work in teams on a range of tasks.
- Opportunities are given to demonstrate employability skills, including teamwork, communication, problem solving, leadership, creativity, working to deadlines, etc.
- Awareness raising of the recruitment and selection process.
- Suitable for KS4.
- Up to 120 learners.

## Speed Networking

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- A fast paced business networking activity which enables students to learn about a number of job roles.
- Opportunity to meet employers from a range of industries.
- Speed networking format with the opportunity to experience aptitude testing to raise awareness of suitable career paths.
- Suitable for KS3/4.
- Up to 120 learners.

## Work ... Why Bother?

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- Students consider the importance of work and the benefits and rewards it can bring.

### Issues addressed include:

- Self esteem.
- Wealth creation.
- Lifestyle, etc.
- Suitable for KS3.
- Up to 30 learners.



## Contact us

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